

## Providing You with Innovative Services



*"By its very nature, Globalscot is a different approach to economic development and as such a novel approach to measuring its effectiveness was required. From the outset, the Frontline team fully understood our requirements and the related challenges we faced. The solution they proposed was highly innovative and exactly what we required. They then undertook the evaluation in a highly ambitious timescale – which they met. Their final report was comprehensive, and contained a series of practical recommendations most of which have/will be adopted with resulting success. I would definitely work with the Frontline team again."*

Mark Hallan, Head of Globalscot  
Scottish Enterprise

*"We were looking for a different approach to the usual "evaluation by consultants". The FEDD was a new, innovative development and we thought Frontline's proposed approach would give us not only all the necessary facts and figures of the FEDD operation, but an exploration of the processes of engagement between colleges receiving support and those offering support. We were not disappointed, and found Frontline's approach very effective."*



Anne Grindley, Deputy Director, Strategic Development  
Scottish Funding Council



Regional Development  
Agency

*"Frontline added value through innovative suggestions and ways of approaching an evaluation of a complex programme. The evaluation report was well-received at a senior level in One North East and in our subregional partners. It demonstrates very effectively the strategic added value of the SAM programme, both to the RDA and the companies SAM serves, and its fit with the Regional Economic Strategy. This enables the SAM team and programme to move forward on a firm, well-evidenced footing."*

Melanie Winter, Strategic Accounts  
One NorthEast